

Academy of Real Estate

October 23, 2018
Ms. Kay Hricik,
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We wish to add some information to the report circulated on the Texas Real Estate Commission, starting with the extreme increase in costs. The pre-qualifying and SAE courses had always been a no charge items. They were increased to \$650.00 per class, with no refunds if class denied.

The approval regulations become so onerous it required the sending of materials by the car load. Some of our applications required 300 printed pages and more. The processing required so much time for approval we missed many class offerings. Attached is a list of requirements along with much communication concerning a SAE class. It became so difficult we decided to not offer this class as we have few that attend and it is not feasible to the up time and money at this time. Thus, many SAE classes are being referred to the Internet, or they are taking course that they completed over 2 years ago. I am attaching a picture of the application as sent and correspondence from TREC staff for one class.

We have found the combination of the increase in fees plus the multitude of regulations voted in by the ESAE committee have not been in the public interest.

We could be so much more relevant to the learners if our hands and pocket book were not tied up with extraneous commission rules.

We have been given strict instructions to not call the education Dept for any learners even when they have an urgent need. The review of each class must be done according to TREC form. It is very time consuming to have to use this when there is more than one instructor.

We have had 3 instructor application under consideration since August 17. We were told today they would work on them soon. Two months is quite a long time.

West Texas has always had to travel to meet TREC Instruction qualifications to teach Legal I, Legal II, Broker Responsibility, and Adult Learning classes. Then having to wait on certification is difficult. We hope you will take these comments under review. We are trying to keep the students and the learning process in the forefront.

Thank you,

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Academy of Real Estate

October 3, 2018

To: Kay Hricik
Sunset @Texas Real Estate Commission

RE Education Standards Committee

Due to the regulations and requirements put into place by the Commission on behalf of the Educational Standard Committee we have found it quite a long time to get a certification, thus requiring cancellation of some classes.

The SAE classes are becoming so expensive and time consuming they are not being offered, except online.

We know the intent of the committee has been to upgrade the required education, but implementation has become onerous sometimes.

The required time, as issued in this qualify real estate course approval form, are difficult to deliver based on the size of the class and the reception of the learners.

We attended a Great class by Champions on the eight hours Adult Learning for Instructors. It was very informative, but found it difficult to implement due to the Committee's time requirements.

The Committee has done a lot of good but I would like to request for some flexibility. staff is required to go by the requirements but they are very time consuming.

Thank you in advance

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